

| Zip Code ship to | ET Return | ET Overnight shipping | ESS Overnight Shipping  | Cost of ESS         |
|------------------|-----------|-----------------------|-------------------------|---------------------|
| 76227            | \$ 15.00  | \$ 80.00              | \$ 52.00                | \$ 20.00            |
| 87410            | \$ 23.00  | \$ 85.00              | \$ 60.00                | \$ 20.00            |
| 45123            | \$ 14.00  | \$ 42.00              | \$ 30.00                | \$ 20.00            |
| 76084            | \$ 15.00  | \$ 80.00              | \$ 51.00                | \$ 20.00            |
| 30263            | \$ 15.00  | \$ 72.00              | \$ 47.00                | \$ 20.00            |
| 32681            | \$ 22.00  | \$ 86.00              | \$ 58.00                | \$ 20.00            |
| 30173            | \$ 20.00  | \$ 77.00              | \$ 52.00                | \$ 20.00            |
| 50627            | \$ 20.00  | \$ 77.00              | \$ 52.00                | \$ 20.00            |
| 35224            | \$ 15.00  | \$ 72.00              | \$ 47.00                | \$ 20.00            |
| 29161            | \$ 20.00  | \$ 77.00              | \$ 52.00                | \$ 20.00            |
| 91361            | \$ 22.00  | \$ 90.00              | \$ 61.00                | \$ 20.00            |
| 95638            | \$ 27.00  | \$ 95.00              | \$ 66.00                | \$ 20.00            |
| 24712            | \$ 20.00  | \$ 77.00              | \$ 52.00                | \$ 20.00            |
| 24061            | \$ 11.00  | \$ 68.00              | \$ 42.00                | \$ 20.00            |
| 80403            | \$ 14.00  | \$ 78.00              | \$ 51.00                | \$ 20.00            |
| 85331            | \$ 25.00  | \$ 95.00              | \$ 63.00                | \$ 20.00            |
| 76360            | \$ 21.00  | \$ 86.00              | \$ 60.00                | \$ 20.00            |
| 74074            | \$ 17.00  | \$ 81.00              | \$ 53.00                | \$ 20.00            |
| 40422            | \$ 13.00  | \$ 42.00              | \$ 30.00                | \$ 20.00            |
| 87062            | \$ 23.00  | \$ 85.00              | \$ 60.00                | \$ 20.00            |
| 30017            | \$ 15.00  | \$ 72.00              | \$ 47.00                | \$ 20.00            |
| 77843            | \$ 18.00  | \$ 83.00              | \$ 55.00                | \$ 20.00            |
| 76271            | \$ 15.00  | \$ 80.00              | \$ 52.00                | \$ 20.00            |
| 38068            | \$ 14.00  | \$ 71.00              | \$ 45.00                | \$ 20.00            |
| 71295            | \$ 21.00  | \$ 86.00              | \$ 58.00                | \$ 20.00            |
| 66040            | \$ 21.00  | \$ 86.00              | \$ 58.00                | \$ 20.00            |
| 52403            | \$ 15.00  | \$ 72.00              | \$ 47.00                | \$ 20.00            |
| 96080            | \$ 27.00  | \$ 95.00              | \$ 66.00                | \$ 20.00            |
| 99185            | \$ 25.00  | \$ 95.00              | \$ 64.00                | \$ 20.00            |
| 48855            | \$ 14.00  | \$ 33.00              | \$ 25.00                | \$ 20.00            |
| 73432            | \$ 21.00  | \$ 86.00              | \$ 58.00                | \$ 20.00            |
| 97321            | \$ 22.00  | \$ 90.00              | \$ 61.00                | \$ 20.00            |
| 84651            | \$ 21.00  | \$ 90.00              | \$ 61.00                | \$ 20.00            |
| 93446            | \$ 26.00  | \$ 95.00              | \$ 66.00                | \$ 20.00            |
| 75709            | \$ 17.00  | \$ 81.00              | \$ 53.00                | \$ 20.00            |
| 50833            | \$ 20.00  | \$ 77.00              | \$ 52.00                | \$ 20.00            |
| 76044            | \$ 21.00  | \$ 86.00              | \$ 66.00                | \$ 20.00            |
| 95030            | \$ 22.00  | \$ 91.00              | \$ 61.00                | \$ 20.00            |
| 27025            | \$ 11.00  | \$ 68.00              | \$ 43.00                | \$ 20.00            |
| 91711            | \$ 22.00  | \$ 91.00              | \$ 62.00                | \$ 20.00            |
| 11434            | \$ 11.00  | \$ 67.00              | \$ 42.00                | \$ 20.00            |
| 73401            | \$ 20.00  | \$ 86.00              | \$ 57.00                | \$ 20.00            |
| 77905            | \$ 18.00  | \$ 83.00              | \$ 55.00                | \$ 20.00            |
| 82833            | \$ 23.00  | \$ 87.00              | \$ 60.00                | \$ 20.00            |
| 64648            | \$ 20.00  | \$ 77.00              | \$ 52.00                | \$ 20.00            |
| 53719            | \$ 11.00  | \$ 39.00              | \$ 27.00                | \$ 20.00            |
| 20176            | \$ 11.00  | \$ 67.00              | \$ 43.00                | \$ 20.00            |
| 73098            | \$ 21.00  | \$ 84.00              | \$ 56.00                | \$ 20.00            |
| 61842            | \$ 13.00  | \$ 42.00              | \$ 30.00                | \$ 20.00            |
|                  | \$ 908.00 | \$ 3,805.00           | <b>4713</b> \$ 2,561.00 | \$ 980.00           |
|                  |           |                       | 9426                    | <b>3541</b><br>7082 |

2344 delta for 100 shipments

Doesn't include the cost of buying any equitainers

Does include the cost of buying EquiSavers.

Does not include the expense of the hourly wage to keep track of the Equitainers coming back or the billing of getting new parts when they are not returned.

So at a min for 100 shipment EquiSaver will save you \$2344